

## **Examples of Purposeful Sampling\***

Strategy	Description	Purpose	Example
Maximum Variation	Cases with a wide range of variation on dimensions of interest	To capture and describe central themes that cut across variation	-A focus group of artists served by an arts organization that includes a) artists who are quiet and work independently, mixed with b) artists who are verbal, outgoing and/or gravitate toward a group
Atypical	The most unusual and extreme cases	To learn about unusual conditions or extreme outcomes that are relevant to improving programs	-A quiet art student who drops out after one class -An art student who does not yet speak English well -An alumnus who attends college and exhibits at several national galleries
Typical Case	Cases that will illustrate or highlight what is typical or average	To describe a program or culture to those unfamiliar with it	-A case study of a typical audience member who has attended performances for several years -A case study of a typical student who attends an arts education organization for numerous years

<sup>\*</sup>Adapted from Michael Quinn Patton, 2002

Suzanne Callahan, CFRE, Founder
Callahan Consulting for the Arts, LLC. Washington, DC 20009 TEL 202.955.8325
EMAIL callahan@ForTheArts.org